

# Downtown Georgetown BIA

Budget vs. Actuals: 2022 - FY22 P&L

January - December 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Income</b>				
4100 Town of Halton Hills	172,262.50	212,000.00	-39,737.50	81.26 %
4105 Municipal Assistance - TOHH		750.00	-750.00	
4110 Student Grant	8,400.00	8,000.00	400.00	105.00 %
4150 Facade Improvement Grant		5,000.00	-5,000.00	
4200 Interest Income	3.00		3.00	
4380 Farmer's Market - Seasonal	0.00		0.00	
4381 Farmer's Market Income	35,414.73	32,000.00	3,414.73	110.67 %
4720 Car Show	10,460.00	8,000.00	2,460.00	130.75 %
4840 Facade Hanging Baskets	1,870.00	2,500.00	-630.00	74.80 %
<b>Total Income</b>	<b>\$228,410.23</b>	<b>\$268,250.00</b>	<b>\$ -39,839.77</b>	<b>85.15 %</b>
<b>GROSS PROFIT</b>	<b>\$228,410.23</b>	<b>\$268,250.00</b>	<b>\$ -39,839.77</b>	<b>85.15 %</b>
<b>Expenses</b>				
5100 Beautification & Maintenance				
5110 Area Clean-Up	826.82	1,500.00	-673.18	55.12 %
5115 Maintenance Salary	9,167.87		9,167.87	
5120 Plants and Maintenance	35,980.35	38,500.00	-2,519.65	93.46 %
5140 Christmas Decorations	890.40	2,000.00	-1,109.60	44.52 %
5145 Facade Hanging Baskets Expense	1,037.95	2,500.00	-1,462.05	41.52 %
5160 Snowclearance - Alleyway		6,000.00	-6,000.00	
5170 Facade Improvement	339.00	10,000.00	-9,661.00	3.39 %
<b>Total 5100 Beautification &amp; Maintenance</b>	<b>48,242.39</b>	<b>60,500.00</b>	<b>-12,257.61</b>	<b>79.74 %</b>
5200 Promotion & Advertising				
5242 Car Show	8,206.11		8,206.11	
5250 General Advertising	365.48	2,750.00	-2,384.52	13.29 %
5251 General Advertising - digital	5,897.82	25,500.00	-19,602.18	23.13 %
<b>Total 5200 Promotion &amp; Advertising</b>	<b>14,469.41</b>	<b>28,250.00</b>	<b>-13,780.59</b>	<b>51.22 %</b>
5500 Office & Administration				
5500 Office & Administration	129.86		129.86	
5505 Accounting	4,717.42	4,200.00	517.42	112.32 %
5510 Rent	9,791.15	17,500.00	-7,708.85	55.95 %
5513 Cleaning	2,578.66	2,000.00	578.66	128.93 %
5518 Insurance	1,000.00	1,000.00	0.00	100.00 %
5520 Telephone	1,785.67	1,000.00	785.67	178.57 %
5540 Internet	586.03	750.00	-163.97	78.14 %
5550 Office Supplies	1,245.04	1,000.00	245.04	124.50 %
5560 Office repairs and maintenance	2,957.31	2,500.00	457.31	118.29 %
5570 Meeting Expenses	183.33	500.00	-316.67	36.67 %
5585 Bank Charges & Interest	570.93	1,000.00	-429.07	57.09 %
5595 Memberships/Conventions	2,496.27	2,000.00	496.27	124.81 %
PLTRCAD Transaction Fee	77.50		77.50	
<b>Total 5500 Office &amp; Administration</b>	<b>28,119.17</b>	<b>33,450.00</b>	<b>-5,330.83</b>	<b>84.06 %</b>
5600 Payroll				
5610 Wages & Salaries	69,459.32	128,670.00	-59,210.68	53.98 %
5620 EI Expense	1,850.62	2,700.00	-849.38	68.54 %
5630 CPP Expense	3,785.74	5,280.00	-1,494.26	71.70 %

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	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
5640 WSIB Expense	225.52	600.00	-374.48	37.59 %
5650 EHT Expense	148.59	2,400.00	-2,251.41	6.19 %
<b>Total 5600 Payroll</b>	<b>75,469.79</b>	<b>139,650.00</b>	<b>-64,180.21</b>	<b>54.04 %</b>
5800 Farmers' Market				
5805 Wages - Farmer's Market	4,864.38		4,864.38	
5810 Advertising - Farmer's Market	2,167.46	2,000.00	167.46	108.37 %
5815 Licensing & Insurance - Farmer	1,857.12	1,900.00	-42.88	97.74 %
5817 Farmers' Market supplies	1,765.06	2,500.00	-734.94	70.60 %
<b>Total 5800 Farmers' Market</b>	<b>10,654.02</b>	<b>6,400.00</b>	<b>4,254.02</b>	<b>166.47 %</b>
<b>Total Expenses</b>	<b>\$176,954.78</b>	<b>\$268,250.00</b>	<b>\$ -91,295.22</b>	<b>65.97 %</b>
NET OPERATING INCOME	<b>\$51,455.45</b>	<b>\$0.00</b>	<b>\$51,455.45</b>	<b>0.00%</b>
NET INCOME	<b>\$51,455.45</b>	<b>\$0.00</b>	<b>\$51,455.45</b>	<b>0.00%</b>